



Managed Planet Hanzehogeschool Case Study

Real world clients talk about our world class solutions

Managed Planet is dedicated to providing useful IT management solutions. As a direct by-product of this dedication, we believe that the experiences of our clients are the most relevant and important components of our sales communication efforts. Therefore each of our case studies are derived from actual current clients who have agreed to be a reference for Managed Planet products, and their use.

Customer: Hanzehogeschool in Groningen, Netherlands URL: <http://www.hanze.nl/Home/International>
Contact: Mr. Henk Weisbeek, Project Manager (Please contact Managed Planet to arrange a call.)

Managed Planet Products Implemented:

Data Translation Services (DTS), Executive Report Pack, Report Club (ERP), Database Doctor (DD), Software Store (SS), & Enterprise Plug & Play (EPP).

Environment: 3500 PC's for 7000 students – 250 applications that must be available on any machine.

School Goals: Establish the ability to automatically ensure that the appropriate collection of applications, and ONLY those applications are available in a timely fashion to all students, who are typically "roaming" users, and need their applications to be available on multiple machines. This needed to be accomplished without having to overbuy application licenses, which in many cases would very often lie dormant. "Managed Planet developed a system that combines pre- and user-installed software into the ultimate flexible workplace for its users. Student can now user 'their own' software without the need to wait for a software installation, which enable teachers to start their classes immediately, without having to wait for lengthy software installations. Also students are no longer restricted to specific computer labs to use the software they wish."

Date: October 14th, 2006

Dialogue with Henk Weisbeek.

Q: How long have you been dealing with Managed Planet?

A: 2 years.

Q: What Managed Planet Extensions do you have installed?

A: Software Store Ala carte, Data Translation Services, Executive Report Pack/Report Club, & Database Doctor.

Q: How responsive is Managed Planet?

A: Even with the time zone differences, MP worked virtually around the clock during our rollout phase.

Q: Do the modules do what they are supposed to do?

A: "They do, and as an example, Managed Planet has enhanced its Software Store product with the à la Carte module. All the software that the à la Carte system provides for its users is listed in the Start / Programs menu, which is very intuitive and enables users to easily use only the software they are allowed to use. Our users now have a very well-organized workplace and the flexibility to access that workplace all over campus; their applications follow them wherever they go.

Q: Does Managed Planet offer valuable ideas on how to integrate?

A: the Managed Planet team did a great job assisting us in solving the difficulties we encountered, both with their Software Store à la Carte system as well as with LANDesk itself.

Q: What would you do differently if you could?

A: We have had LANDesk for 4 years. If he could have done it differently he would have installed Managed Planet at an earlier time.

Q: How did you first hear about Managed Planet?

A: From a Managed Planet reseller – Axle IT, Utrecht Holland – Marius Albracht

Q: Did Managed Planet do the install of the software alone or did you need a LANDesk rep/Vendor as well?

A: Henk and his team did the installation, but Managed Planet also helped, as we were performing some modifications to the code for custom functions at that same time.

Additional Comments from Henk Weisbeek:

'Managed Planet has improved the maintainability of our LDMS system, and established real support of our roaming users.

For More Information about Managed Planet Products Please visit www.managedplanet.com or call 1-866-4-ADD-ONS.